

2012 PRICE LIST OF KYNAM

No.	Ky Nam products	Weight (g/piece)	FOB Hanoi Price (US\$/piece)	Notes
1	Ky Nam piece SK1	646.0	33100	
2	Ky Nam piece SK2	385.8	19760	
3	Ky Nam piece SK3	110.0	5635	
4	Ky Nam piece SK4	86.0	4405	Sold out
5	Ky Nam piece SK5	59.6	3052	
6	Ky Nam piece SK6	35.6	1823	
7	Ky Nam piece SK7	17.2	880	Sold out
8	Ky Nam piece SK8	13.8	707	
9	Ky Nam piece SK9	6.2	318	Sold out
10	Ky Nam piece SK10	3.4	174	Sold out
11	Ky Nam piece SK11	2.8	144	Sold out
12	Ky Nam piece SK12	2.4	123	Sold out
13	Ky Nam piece SK13	2.4	123	
14	Ky Nam piece SK14	128.2	4909	Sold out
15	Ky Nam piece SK15	85.2	3259	
16	Ky Nam piece SK16	55.4	2121	Sold out
17	Ky Nam piece SK17	48.8	1868	
18	Ky Nam piece SK18	48.0	1839	
19	Ky Nam piece SK19	47.0	1804	
20	Ky Nam piece SK20	39.4	1513	
21	Ky Nam piece SK21	37.8	1452	
22	Ky Nam piece SK22	37.0	1421	
23	Ky Nam piece SK23	35.4	1360	Sold out
24	Ky Nam piece SK24	25.6	985	
25	Ky Nam piece SK25	23.2	892	
26	Ky Nam piece SK26	21.6	831	
27	Ky Nam piece SK27	20.2	777	
28	Ky Nam piece SK28	18.4	708	
29	Ky Nam piece SK29	17.6	677	
30	Ky Nam piece SK30	17.6	677	Sold out
31	Ky Nam piece SK31	16.6	638	
32	Ky Nam piece SK32	16.4	631	
33	Ky Nam piece SK33	15.0	577	Sold out
34	Ky Nam piece SK34	15.0	577	Sold out
35	Ky Nam piece SK35	14.6	562	
36	Ky Nam piece SK36	14.6	562	

37	Ky Nam piece SK37	13.2	508	
38	Ky Nam piece SK38	13.0	500	
39	Ky Nam piece SK39	12.6	485	
40	Ky Nam piece SK40	12.6	485	
41	Ky Nam piece SK41	11.6	446	
42	Ky Nam piece SK42	11.6	446	
43	Ky Nam piece SK43	10.6	408	Sold out
44	Ky Nam piece SK44	10.6	408	Sold out
45	Ky Nam piece SK45	10.2	392	
46	Ky Nam piece SK46	8.8	338	Sold out
47	Ky Nam piece SK47	8.4	323	
48	Ky Nam piece SK48	8.2	315	
49	Ky Nam piece SK49	7.6	292	Sold out
50	Ky Nam piece SK50	7.6	292	Sold out
51	Ky Nam piece SK51	7.4	285	
52	Ky Nam piece SK52	7.0	269	Sold out
53	Ky Nam piece SK53	6.4	246	Sold out
54	Ky Nam piece SK54	5.4	208	Sold out
55	Ky Nam piece SK55	5.2	200	Sold out
56	Ky Nam piece SK56	4.8	185	
57	Ky Nam piece SK57	4.6	177	Sold out
58	Ky Nam piece SK58	4.6	177	Sold out
59	Ky Nam piece SK59	4.4	169	Sold out
60	Ky Nam piece SK60	4.2	162	Sold out
61	Ky Nam piece SK6a	21.6	1348	
62	Ky Nam piece SK6b	18.6	1159	

ILLUSTRATION









Notes:

- Ky nam is a special resinous wood formed in heartwood of *Aquilaria crassna* Pierre ex Lecomte **only**, but very rare (only 1/1000 100-year old *Aquilaria crassna* tree may give Ky nam and only in five regions of Vietnam: Quang Nam, Quang Ngai, Phu Yen, Khanh Hoa and Kontum, cannot find Ky nam in other places of Vietnam). *Aquilaria crassna* Pierre ex Lecomte exists only in Vietnam, Cambodia and Thailand in which Vietnam is the original cradle. To differentiate Kynam and normal Agarwood, please refer to www.scribd.com/doc/26510562. Vietnamese Kynam hunters casually found Kynam in some ancient tree (even 200-year old) of *Aquilaria crassna* Pierre ex Lecomte. A number of Kynam hunters already died in deep forests. ***Kynam hunter's life is stained in blood and tear.*** See www.scribd.com/doc/26510203
- Ky nam spirit is a product of solvent extraction (to steep Ky nam chips in high quality glutinous rice spirit).
- As regards medical effect & applications of Kynam: please refer to “**New sesquiterpene from Vietnamese agarwood and its induction effect on brain-derived neurotrophic factor mRNA expression in vitro**” studied by Jun-ya Ueda^a, Lisa Imamura^b, Yasuhiro Tezuka^a, Quan L. Tran^c, Masaaki Tsuda^b and Shigetoshi Kadota^a (^aInstitute of Natural Medicine, University of Toyama, 2630 Sugitani, Toyama 930-0194, Japan; ^bFaculty of Pharmaceutical Sciences, University of Toyama, 2630 Sugitani, Toyama 930-0194, ^cNational University-Hochiminh City, Hochiminh City, Viet Nam). For more details, please visit www.scribd.com/doc/26509503 or:

http://www.sciencedirect.com/science?_ob=ArticleURL&_udi=B6TF8-4J6X3MT-1&_user=10&_coverDate=05%2F15%2F2006&_rdoc=1&_fmt=&_orig=search&_sort=d&_view=c&_acct=C000050221&_version=1&_urlVersion=0&_userid=10&md5=5958a5a44277def4da9e700177e8f8c0

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